

FCA

Investments

IMPACT REPORT 2023



ORGANIC FARMING AND
Plot G, F, H & J Katalemwa
P.O. Box 29078, Kampala
Phone: +256 393 103 772, +256
Email: amfri@utlonline.co.ug Web: www

demeter
biodynamic Quality

USDA
ORGANIC

fair
for life

ECOCERT

www.fcainvestments.fi

TABLE OF CONTENTS

About FCA Investments	4
Foreword	5
EXECUTIVE SUMMARY	6
DIRECT INVESTMENTS	8
Portfolio Companies – Uganda:	9
Kande Poultry Farms	9
Ensibuuko	10
Egg Production Uganda Ltd (EPL)	11
Amfri Farms	12
Sausage King (in the exiting phase):	13
Laboremus:	14
Portfolio Companies – Somalia:	15
Molto Ice-cream	15
Berbera Tannery	16
Portfolio Companies – Kenya:	17
Sakami Ranches Ltd	17
FUND INVESTMENTS	18
Capital for Development (C4D) Asia Fund	18
Yield Uganda Investment Fund	20
LDC 5 SUMMIT - PRIVATE SECTOR FORUM	22
HIGHLIGHTS AND KEY IMPACT-RELATED NOTES	23
FCAI's Portfolio and Allocations:	23
MMOF: FCAI'S Service Providing Arm	25
Contacts	25



FCA Investments Ltd
Address: Eteläranta 8
FI-00131 Helsinki, Finland

www.fcainvestments.fi

ABOUT FCA INVESTMENTS

FCA Investments (FCAI) is an impact investor specializing in Small and Medium-sized Enterprise (SME) development with a strong belief in the role of economically viable, socially, and environmentally responsible SMEs as drivers for building sustainable and inclusive economic growth in developing countries.

FCAI is a 100% subsidiary of Finn Church Aid (FCA), the largest international aid organization in Finland, which has been operational for over 75 years in developing countries and fragile contexts.

We operate in countries and challenging contexts (mainly in East Africa) where the need to address

- 1) SME's low productive capacities,
- 2) irregular/non-standard business practices, and
- 3) limited access to affordable finance is essential to achieving inclusive and sustainable economic growth.

Therefore, we are focused on serving responsible and growth-oriented SMEs, and the vulnerable communities in which they operate, by offering **business development services (BDS) and finance** to those SMEs.

Our Why

In high income countries 60% of the jobs are provided by Small and Medium sized Enterprises (SMEs). In contrast, in low-income countries the corresponding figure is about 30% only. SMEs are lacking resources and capital for growth; this phenomenon is called the "Missing Middle". We see the "Missing Middle" as an opportunity to create decent jobs and advance inclusive economic growth in a sustainable way. We select responsible companies and help them grow and transform to sustainable and investable companies. We provide the selected companies both finance and cross-cutting business development services responsive to their needs.

BDS Services (pre- and post- investment) provided by FCAI's subsidiary MMOF:

- Financial Management and Accounting
- ESG management/responsible business conduct
- Marketing and sales
- Planning and data management/digitalization.

Target SMEs:

- Impact-driven and growth-oriented
- In line with IFC's definition of "SME"
- The business is profitable or expected to be profitable in 2 years.
- Minimum of a "two-year-track record"
- Female and young entrepreneurs attract special attention.
- Registered and operational in one of the target countries.

Financing Instruments:

- Straight loan (primarily)
- Convertible loan
- Equity investment
- Asset-based finance
- Mezzanine.

Foreword



In the face of global challenges, unprecedented events, and economic uncertainties, FCA Investments has remained resilient, adaptive, and focused on delivering value to our investee companies and communities where they operate. As we navigate through turbulent times (economically, environmentally, and geopolitically), our commitment to “leaving no one behind” through impactful SME financing and development activities must remain unwavering.

Throughout the year, we have continued to seek opportunities to advance our objectives while adhering to our responsibility principles. Our dedicated team has worked tirelessly to identify promising SMEs, optimize performance & impact, and collaborate with like-minded partners.

In line with our mission, we have provided not only capital but also business development services and digital solutions to help investees overcome growth obstacles and become more productive and resilient.

With that, I would like to extend my heartfelt appreciation to Finn Church Aid, our partners, and our dedicated team whose collective efforts have propelled us forward. As we keep moving toward our goals, we remain aware of the evolving landscape, challenges, and dynamic nature of the SME sector in the target countries. Together, we will continue to pursue our vision:

A world where the most vulnerable contexts are empowered through a resilient and responsible private sector

Jukka-Pekka Kärkkäinen
Chief Executive Officer, FCA Investments.

EXECUTIVE SUMMARY



51 SMEs

financed (directly and through funds) of which 30 are in the agriculture sector and food supply chains (accumulative as of Dec. 2023).



€14.9M

Invested by FCAI directly and through funds in SMEs in developing countries (as of Dec. 2023).



€1.0M

Value of all transfers to the governments made by the investee-companies in 2023.



6,963

employees in the financed SMEs (Directly and through funds).



1,057

Jobs created and maintained in the Agri- and food processing sector.



€5.7M

invested directly in SMEs in Uganda, Somalia, and Kenya of which 54% invested in Agri-SMEs as of Dec. 2023.



100%

of the direct investments took place in sub-Saharan Africa.



38%

“Female ownership percentage of the direct investment portfolio (on average)” as of Dec. 2023.



€870,000

paid by the portfolio SMEs to small-holder farmers and local suppliers in 2023.

Updates:

- As of December 2023, FCAI's portfolio consisted of 9 direct investments (in growth-oriented and impactful SMEs, 6 in Uganda, 2 in Somalia, and 1 in Kenya) and two indirect investments in like-minded funds (i.e., C4D Asia Fund and Yield Uganda Fund).
- FCAI approved three follow-on investments in 2023 to help three portfolio companies (namely, Sausage King, Laboremus, and Amfri) overcome growth challenges and financial constraints.
- In addition to these investments, in 2023, FCAI's subsidiary MMOF provided BDS for four investee companies to help them overcome different management-related challenges and unlock growth potential.
- Though 2023 was a challenging year financially, our investments are still expected to be in the black and our faith in the role of the SME-sector as a driver of responsible economic growth and job creation remains unshakable.
- In 2023, FCAI continued to implement the two Finnpartnership projects in Kenya and Uganda, approved in 2022 and aimed at exploring the SME-ecosystems, to further expand and improve its operations.
- Finnpartnership has also approved in Nov. 2023 a grant proposal (with a total value of ca. €200K, of which ca. €30K is FCAI's co-funding) submitted by FCAI to Map the SME-ecosystem, the associated financial, and business development needs in Ethiopia.
- A memorandum of understanding (MOU) was signed last year between FCA Investments and the crowdfunding platform "Lendahand" to promote sustainable finance solutions for responsible and impact-driven SMEs. The signed MOU is expected to help unlock finance (from the crowd) and business development services for SMEs in the mutually targeted countries.
- With FCA's support, FCAI conducted a quality and accountability self-assessment, which consisted of three parts 1) an SME survey, 2) a staff survey 3) a three-day workshop. The results of the surveys and the workshop were largely positive and insightful. However, some gaps and room for improvement have been identified and incorporated into the quality and accountability improvement plan that FCAI is committed to implementing.



Identifying the SME-Financing gap is not enough. Scalable and effective solutions are needed especially in challenging markets.

At FCA Investments, we view investment opportunities through an impact-first lens, recognizing that our decisions and actions have far-reaching implications beyond financial targets.

With a steadfast focus on delivering sustainable outcomes, our activities aim to catalyse innovation and value-creation for SMEs in the productive sectors (critical to shaping resilient and inclusive livelihoods in the target countries).

From advancing productivity to initiatives that promote transparency and responsibility (within the SMEs we support and their value chains), our goals extend beyond short-term results guided by robust ESG and Impact Management practices.

Hani Almeghari – Chief Business Development Officer, FCA Investments.

DIRECT INVESTMENTS

Credit: Laboremus Uganda

Across the spectrum of private sector development and given the contexts of the countries in which it operates, FCAI considers building resilient and responsible SMEs an essential step towards creating inclusive and sustainable economic growth.



LABOREMUS

streamline..			
Identity Picture	above 600 \$ million	Alternative (look)	Active
Alternative account	0706785200		
KYC Verification			
ID verification	Completed	Successful	
AM Check	Completed	Passed / 0 Hits	
AM Check	PASSED	Result	0 Hits
PEP Status	Completed	Answered / 0 Hits	
Status	Not PEP		
Phone Number Verification			
Valid	Yes	Matched with list	Yes
Attached Documents			

Portfolio Companies - Uganda:

Kande Poultry Farms


















Sector	Investment instrument	Ticket Size	Impact theme	Country
Poultry farming	Loan	€648,706	Food security, livelihoods, employment, female entrepreneurship	Uganda

Kande Poultry Farm (KPF) was founded as a family-owned venture in 2008, initially with a modest setup of 2,000 chickens employing the deep litter farming system. Since then, it has grown substantially, now boasting 30,000 layers, and achieving a daily egg production of ca. 23,600 eggs. With the support from FCAI, KPF is embarking on its second expansion phase, aiming to increase its capacity to 50,000 layers, and ultimately reaching 100,000 layers (equivalent to 70,000 eggs per day).

As per the 5-year ESG action plan, KPF is working on improving:

- The governance structure and management procedures of the company
- The chicken welfare to reach the ISA/FAO standards related to poultry and egg production.
- The manure collection mechanism to prevent contact with soil (drying or bio-digesting system) and to produce bio-fertiliser.
- Working conditions and the environment by putting in place proper safety measures, equipment, and systems.

Key Impact Indicators

Key Impact Metric - Kande	Baseline 2019	Realised	SDGs	Time Frame
Total amount of capital invested in the portfolio company (EUR)	NIL	€648,706		As of Dec. 2023
Full-time Employees: Total	21	20	 	As of Dec. 2023
Full-time Employees: Female	1	2	  	As of Dec. 2023
Full-time Employees: Youth (18-35y)	12	19	  	As of Dec. 2023
Percent Female Ownership	100%	100%	 	As of Dec. 2023
Value of all transfers to the governments made by the investee-companies during reporting period	€ -	€3,745	  	Jan 2023 - Dec 2023
Payments to Supplier Individuals: Smallholder (EUR)	€344,982	€299,999	  	Jan 2023 - Dec 2023

Progress: KPF has been receiving Business development services from MMOF to improve efficiency and management practices (including data and financial management). It has been also progressing with the implementation of the ESG action plan.

Ensibuuko

Sector	Investment instrument	Ticket Size	Impact theme	Country
FinTech	Loan (convertible) + Equity	€858,280	Financial Inclusion, rural development, value-addition	Uganda

Ensibuuko was founded in 2014 out of the desire to address a real problem that affects millions of people across Africa: the problem of poor banking infrastructure. Most banks are concentrated in urban centres and struggle to reach remote, rural communities¹. The funding size of this investment is \$1M (40% equity and 60% convertible loan). The aim is to allow Ensibuuko to scale and digitize 10,000 village banks and ensure better access to savings, cheaper and faster credit for an additional 100,000 unique clients. Digitization of Village Banks and SACCOs increases their profitability, efficiency, productivity, and sustainability in addition to reducing misconduct in these institutions through increased visibility of transactions.

¹ <https://ensibuuko.com/>



Credit: Hugh Rutherford

Key Impact Indicators

Key Impact Metric - Ensibuuko	Baseline 2020	Realised	SDGs	Time Frame
Total amount of capital invested in the portfolio company (EUR)	NIL	€858,280		As of Dec. 2023
Full-time Employees: Total	30	29		As of Dec. 2023
Full-time Employees: Female	8	9		As of Dec. 2023
Full-time Employees: Youth (18-35y)	27	16		As of Dec. 2023
Percent Female Ownership	0%	0		As of Dec. 2023
Value of all transfers to the governments made by the investee-companies	€ -	0		Jan 2023 - Dec 2023
Client Companies (e.g. SACCOs): Provided New Access (to products or services)	85	7,340		As of Dec. 2023
Users: Provided Access (to products or services e.g. online banking)	235,000	645,886		As of Dec. 2023

Egg Production Uganda Ltd (EPL)

Sector	Investment instrument	Ticket Size	Impact theme	Country
Poultry farming	Loan	€100,000	Gender equality, food security, livelihoods, employment	Uganda

Egg Production Uganda Ltd (EPL) is an FCA owned poultry farm incorporated in 2019 and located in Min-yama District in Central Uganda. EPL represents a new and ambitious attempt by **the Women's Bank** (part of the FCA Group) to advance the livelihood portfolio through direct 'impact' investments with an ultimate objective of incubating an impactful business that demonstrates a sustainable model of poultry (egg) farming in Uganda. The investment was made jointly by FCA and FCAI in which FCAI provided a €100,000 loan and technical assistance (to achieve commercial viability and responsible business conduct) and FCA provided an equivalent amount in a form of grant.



Credit: FCA Investments

Key Impact Indicators

Key Impact Metric - EPL	Baseline 2021	Realised	SDGs	Time Frame
Total amount of capital invested in the portfolio company (EUR)	NIL	€100,000	 	As of Dec. 2023
Full-time Employees: Total	14	24	 	As of Dec. 2023
Full-time Employees: Female	3	5	  	As of Dec. 2023
Full-time Employees: Youth (18-35y)	14	21	  	As of Dec. 2023
Percent Female Ownership	N/A	N/A	 	As of Dec. 2023
Value of all transfers to the governments made by the investee-companies	€ -	€5,471	  	Jan 2023 - Dec 2023
Payment to Supplier Individuals: Smallholder (EUR)	€104,589	€51,482	  	Jan 2023 - Dec 2023

Progress: With their production reaching ca 6300 egg per day in Q4 2023, EPL demonstrated a remarkable progress not only in terms of growth and profitability, but also in its sustainable business practices by improving workforce health and safety, animal welfare and waste management.

Amfri Farms

Sector	Investment instrument	Ticket Size	Impact theme	Country
Agri-business/Farming	Loan + Equity (convertible)	€605,000	Agroforestry, livelihoods, export, value-addition, rural development	Uganda

Incorporated in 1998, **AMFRI Farms Ltd** (trading as **African Organic**) is a company specializing in the production, processing and export of fresh, dry and frozen organic fruits, vegetables, herbs, spices, cereals, seeds and nuts. The company's main export markets are the EU (all products), USA (vanilla and dried fruits) and UAE (all products).























The investment in Amfri Farms is jointly made by FCAI and Yield Fund Uganda (the lead investors) with a total funding of ca. €1,425,000². It is a turn-around investment with financing and associated technical assistance aimed at ensuring that the business can harness its potential and break out of its current peak and trough performance onto a sustainable growth trajectory. MMOF has been providing business turn-around services to Amfri to stabilize operations and set it on the right growth trajectory.

² FCAI approved a "€330K follow on investment" in Amfri Farms in 2023, however FCAI's total disbursement was €605,000 as of Dec. 2023)



Credit: Hugh Rutherford

Key Impact Indicators

Key Impact Metric - AMFRI Farms	Baseline 2022	Realised	SDGs	Time Frame
Total amount of capital invested in the portfolio company (EUR)	NIL	€605,000	 	As of Dec. 2023
Full-time Employees: Total	190	78	 	As of Dec. 2023
Full-time Employees: Female	71	44	  	As of Dec. 2023
Full-time Employees: Youth (18-35y)	136	39	  	As of Dec. 2023
Percent Female Ownership	40 %	40 %	 	As of Dec. 2023
Value of all transfers to the governments made by the investee-companies	€115,060	€37,307	  	Jan 2023 - Dec 2023
Payments to Supplier Individuals: Smallholder (EUR)	0	€60,680	  	Jan 2023 - Dec 2023
Number Local Suppliers: Smallholders	0	52	  	Jan 2023 - Dec 2023
Value of total export	0	€285,711		Jan 2023 - Dec 2023

Sausage King (in the exiting phase):

DIRECT INVESTMENTS

Sector	Investment instrument	Ticket Size	Impact theme	Country
Food processing	Loan	€842,974	Food security, livelihoods, employment	Uganda

Incorporated in February 2019, Sausage King 3000 (U) Ltd (trading as Sausage King) specializes in the production of sausages and ancillary products from beef, chicken, and pork mixed with plant-based ingredients. Sausage King is an early-stage high growth business in the FMCG sector with a lot of potential. The investment was made jointly by FCAI and Yield Fund Uganda.



Credit: FCA Investments

Indicators

Key Impact Metric - Sausage King	Baseline 2022	Realized	SDGs	Time Frame
Total amount of capital invested in the portfolio company	NIL	€842,974		As of Dec. 2023
Full-time Employees: Total	8	19		As of Dec. 2023
Full-time Employees: Female	0	6		As of Dec. 2023
Full-time Employees: Youth (18-35y)	2	4		As of Dec. 2023
Percent Female Ownership	0 %	0 %		As of Dec. 2023
Value of all transfers to the governments made by the investee-companies	Unknown	0		Jan 2023 - Dec 2023
Payments to Supplier Individuals: Smallholder (EUR)	Unknown	€314,188		Jan 2023 - Dec 2023
Number Local Suppliers: Smallholder	Unknown	21		Jan 2023 - Dec 2023

Progress: FCAI approved a follow-on investment of ca \$133K in Sausage King in 2023 to secure the needed working capital. Thanks to this investment and the receivership mechanism, the company is now growing and recovering from a previous downturn.

Laboremus:

Sector	Investment instrument	Ticket Size	Impact theme	Country
FinTech	Loan (convertible)	€566,690	Financial Inclusion, rural development, digital infrastructure	Uganda

Laboremus is a FinTech company providing identification solutions and KYC tools to banks, Microfinance institutions and SACCOs. It also provides access to the data and tools that help financial service providers process loans and credit faster and cheaper. Laboremus aims to improve access to finance among underserved and rural communities. FCAI provided in 2023 \$300K additional funding for Laboremus making the total size of the investment \$600K in the form of a convertible note (while the co-investor, DOB Equity, provided ca. \$1.0m in total, pro-rata conditions). This co-investment aims to help the company further develop its technological solutions and digitize customers' onboarding and credit worthiness assessment processes.



Credit: Laboremus Uganda

Key Impact Indicators

Key Impact Metric - Laboremus	Baseline 2022	Realised	SDGs	Time Frame
Total amount of capital invested in the portfolio company	NIL	€566,690		As of Dec. 2023
Full-time Employees: Total	17	22		As of Dec. 2023
Full-time Employees: Female	7	11		As of Dec. 2023
Full-time Employees: Youth (18-35y)	15	18		As of Dec. 2023
Percent Female Ownership	0 %	0 %		As of Dec. 2023
Value of all transfers to the governments made by the investee-companies	1,225	0		Jan 2023 - Dec 2023
Client Companies (e.g. SACCOs): Provided New Access (to products or services)	22	11		Jan 2023 - Dec 2023
Users: Provided Access (to products or services e.g. online banking)	N/A	250		Jan 2023 - Dec 2023

Portfolio Companies – Somalia:

Molto Ice-cream

Sector	Investment instrument	Ticket Size	Impact theme	Country
Food and beverage	Murabaha	€368,444	Livelihoods, female-entrepreneurship, local supply chains	Somalia/ Somaliland


















Molto Ice-cream is a small-scale ice-cream manufacturer and distributor based in Hargeisa, Somaliland. The company is currently the only ice-cream manufacture utilizing locally sourced ingredients (camel milk, fruits) in its production processes. FCAI invested \$418,019 in Molto through Murabaha (an Islamic

Finance Instrument) to help upgrade the business and create new production lines. The company's products are marketed and distributed through its shops and outlets. As part of its growth plans, the company started to produce and sell juice, fast food, and snacks in different places across Hargeisa.



Credit: FCA Investments

Key Impact Indicators

Key Impact Metric - Molto Ice-cream	Baseline 2021	Realised	SDGs	Time Frame
Total amount of capital invested in the portfolio company	NIL	€368,444		As of Dec. 2023
Full-time Employees: Total	46	28	 	As of Dec. 2023
Full-time Employees: Female	9	9	  	As of Dec. 2023
Full-time Employees: Youth (18-35y)	46	26	  	As of Dec. 2023
Female Ownership Percentage	75 %	75 %	 	As of Dec. 2023
Value of all transfers to the governments made by the investee-companies	€4,916	€11,076	  	Jan 2023 - Dec 2023
Payments to Supplier Individuals: Smallholder	0	€143,674	  	Jan 2023 - Dec 2023

Berbera Tannery³

Sector	Investment instrument	Ticket Size	Impact theme	Country
Manufacturing	Murabaha	€835,616	Local production, export, livelihoods, employment	Somalia/ Somaliland

BT is the only functional Tannery in Somaliland today with an installed capacity of over 840,000 skins per annum (projected to double to 1.7 million because of FCAI's investment). The investment ensures that BT can continue to play a crucial role in processing hides and skins that would otherwise become pollutants, as they would be dumped in open areas.

The investment is structured to allow BT to add value and move from using chromium as a key tanning agent in its production process to more sustainable vegetable tanning agents thus improving the overall environmental impact of the tannery. In addition, the investment in BT allows FCAI to leverage BT to improve waste management and other ESG practices across the livestock value chain, which is the backbone of the Somali Economy.

³ In 2023 there was a pause in operations at the BT factory and hence there is no new impact information to report for this period.



Credit: FCA Investments

Key Impact Indicators

Key Impact Metric - Berbera Tannery	Baseline 2021	Realised	SDGs	Time Frame
Total amount of capital invested in the portfolio company (EUR)	NIL	€835,616		As of Dec. 2023
Full-time Employees: Total	40	Unknown		As of Dec. 2023
Full-time Employees: Female	0	Unknown		As of Dec. 2023
Full-time Employees: Youth (18-35y)	40	Unknown		As of Dec. 2023
Female Ownership Percentage	0 %	Unknown		As of Dec. 2023
Value of all transfers to the governments made by the investee-companies	€13,299.97	Unknown		Jan 2023 - Dec 2023
Payments to local suppliers: Outgrowers (EUR)	N/A	Unknown		Jan 2023 - Dec 2023

Portfolio Companies – Kenya:

Sakami Ranches Ltd

Sector	Investment instrument	Ticket Size	Impact theme	Country
Agri-business/Farming	Loan	€880,000	Livelihoods, export, value-addition, rural development, female entrepreneurship	Kenya

Sakami Ranches is a family-owned farming company engaged in coffee, macadamia, avocado, dairy, and vegetable production. FCAI approved and partially executed an €880K investment in Sakami Coffee in the form of convertible debt. Sakami has the potential to positively impact the Trans-Nzoi region of Kenya by helping ease the change from maize to coffee production and providing better returns to the farmers when the new processing facilities are up and running. This will also have an environmental impact as Sakami is at the forefront of replanting indigenous varieties and using macadamia trees to inter-crop the coffee plants and other crops such as avocado.



Credit: Sakami Coffee Farms

Key Impact Indicators

Key Impact Metric - Sakami	Baseline 2021	Realised	SDGs	Time Frame
Total amount of capital invested in the portfolio company (EUR)	NIL	€880,000	 	As of Dec. 2023
Full-time Employees: Total	13	24	 	As of Dec. 2023
Full-time Employees: Female	4	7	  	As of Dec. 2023
Full-time Employees: Youth (18-35y)	9	9	  	As of Dec. 2023
Female Ownership Percentage	50 %	50 %	 	As of Dec. 2023
Value of all transfers to the governments made by the investee-companies during reporting period	€370	€164	  	Jan 2023 - Dec 2023
Payments to local suppliers: Smallholder (EUR)	N/A	0	  	Jan 2023 - Dec 2023
Volume of total export	25.1 ton	66.4 ton		Jan 2023 - Dec 2023

FUND INVESTMENTS



Capital for Development (C4D) Asia Fund

Sector	Investment instrument	Ticket Size	Impact theme	Country
Multisector	Limited Partnership	€7,816,092	Inclusive economic growth, SMEs' access to finance, gender equality, development of local value-chains	India and Indonesia

FCAI committed in late 2018 to invest \$8.5 million (approx. €7.5 million) in the \$30 million C4D Asia Fund. The fund finances growing and inclusive Small and Medium-sized Enterprises (SMEs) that demonstrate strong social-economic impact for underserved communities in Asian emerging economies, primarily in India, Indonesia, and the Philippines* (the fund exited the Philippines).

The investment strategy of the Capital 4 Development Asia Fund is geared to bridge the finance gap. The fund views the combination of economic growth, and the solutions SMEs have to offer as an opportunity to contribute to inclusive economies and achieve the Sustainable Development Goals.

Though the fund is sector agnostic, it invests typically in SMEs in the following sectors because of the impact potential:



Agriculture-related activities



Food processing



Renewable energy



Education and skill development



Financial inclusion







Healthcare



Sustainable consumer goods

Key Impact Indicators

Indicators	Values (2022)	Values (2023)	Related SDGs	Time Frame
No. of SMEs Supported/financed	28	28		As of Dec 2023
No. of employees in the supported SMEs	3,809	6,335	 	As of Dec 2023
No. of employees in the supported SMEs (female)	885	836	  	As of Dec 2023
No. of employees in the supported SMEs (youth 18-35Y)	3,099	5,249	  	As of Dec 2023
Female Ownership Percentage (on average)	35 %	33,6 %	 	As of Dec 2023
Value of all transfers to the governments made by the investee-companies (India)	€177,640	€454,584	  	Jan 2023 - Dec 2023
Value of all transfers to the governments made by the investee-companies (Indonesia)	€242,635	€56,779	  	Jan 2023 - Dec 2023
Total amount of capital invested in the portfolio companies to date (EUR).	€20,687,804	€20,518,027		Accumulative as of Dec 2023
No. of SMEs Supported/financed in the Agri-Sector to date	9	9	 	As of Dec 2023
Total amount of capital invested in the Agri-companies to date (EUR).	€6,028,105	€6,028,105 €	 	As of Dec 2023



Yield Uganda Investment Fund

Sector	Investment instrument	Ticket Size	Impact theme	Country
Agri-business	Limited Partnership	€4,000,000	Inclusive economic growth, Agri-sector development, livelihoods, SMEs' access to finance	Uganda

The Yield Uganda Investment Fund is a partnership between public and private investors that offers innovative and tailored financial solutions, using equity, semi-equity and debt to Small and Medium-sized Enterprises (SMEs). These businesses have the potential to generate both strong financial returns and significant social impact. Deloitte Uganda and Pearl Capital Partners Uganda (PCP) established the fund, currently managed by PCP Uganda, with the mandate to make investments in the range of €250,000 to €2 million (approx. UGX 1 billion to UGX 8.5 billion).

Yield Fund was launched by The European Union (EU), the International Fund for Agricultural Development (IFAD) and the National Social Security Fund (NSSF) in January 2017, and it is also backed by The Soros Economic Development Forum (SEDF) and FCA Investments that committed to invest €4m in this €20m Fund.

Key Impact Indicators

Indicators	Values (2022)	Values (2023)	Related SDGs	Time Frame
Number of Agri-SMEs supported/financed to date	15	15	 	Accumulative as of Dec 2023
No. of permanent employees in the supported SMEs	515	462	 	As of Dec 2023
No. of permanent employees in the supported SMEs (female).	182	189	  	As of Dec 2023
No. of permanent employees in the supported SMEs (youth 18-35 Y)	338	206	  	As of Dec 2023
Female Ownership Percentage (on average)	19 %	16 %	 	As of Dec 2023
Total value of investment contracts between the fund and investee-Agri-SMEs to date (EUR)	€15,844,111	€22,956,021	 	Accumulative as of Dec 2023
No. of farmers supplying investee company (female)	1791	2,282	  	Jan 2023 - Dec 2023
No. of farmers supplying investee company (male)	4,076	4,378	 	Jan 2023 - Dec 2023
Total payment to small-scale farmers (EUR)	€4,158,309	€5,481,621	  	Jan 2023 - Dec 2023
Value of all transfers to the governments made by the investee-companies (Uganda)	€669,298	€486,690	  	Jan 2023 - Dec 2023
Value of exports of the supported SMEs	€4,633,411	€5,806,397		Jan 2023 - Dec 2023

LDC 5 Summit - Private Sector Forum

FCAI organized a side-event “Scalable solutions to SME-investability in LDCs – shared services and service-backed loans”, in the margins of the Private Sector Forum at the 5th UN Conference on the Least Developed Countries – March 2023, in cooperation with the governments of Somalia and Finland. Former President Halonen of Finland gave the keynote speech and Somalia’s Minister of Finance, Dr. Elmi Nur opened the event. The panel discussion featured Accenture’s Managing Director Louise James, Solar-LandAfrica’s CEO Leila Omar, Kande Poultry Farm’s CEO Rose Namayanja, and FCAI’s CEO Jukka-Pekka Kärkkäinen. The event aimed to promote concrete and actionable pathways toward the execution of the Doha Program of Action (DPoA) concerning SME sector development.

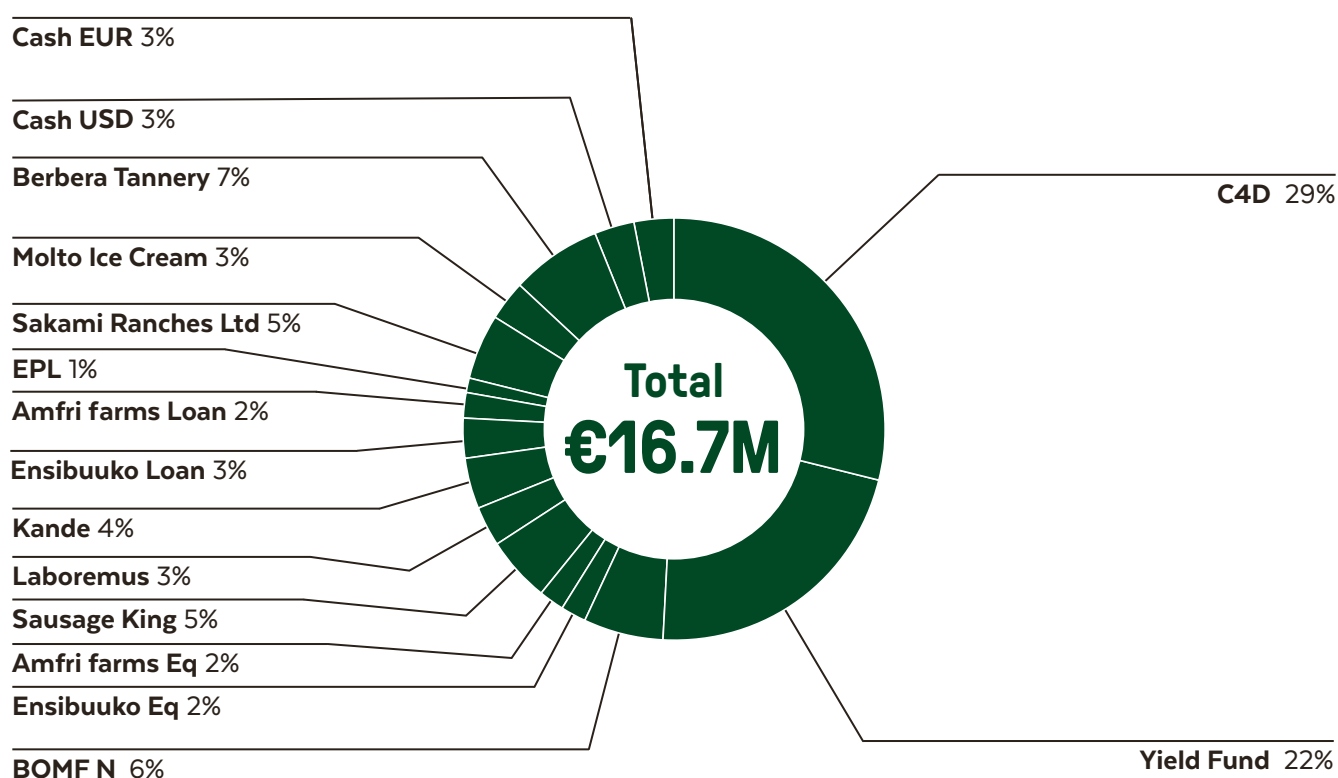


HIGHLIGHTS AND KEY IMPACT-RELATED NOTES

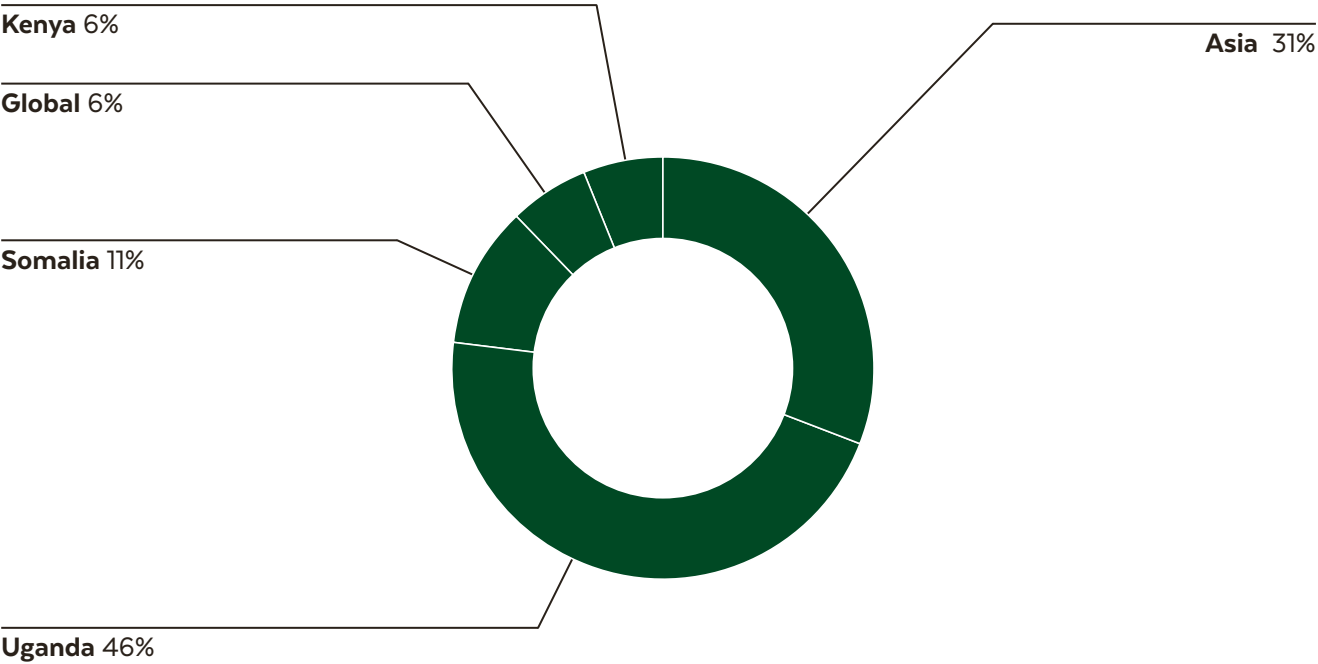
FCAI's Portfolio and Allocations:

Name	Country	Class	Commitment (EUR)	Outstanding Invested Amount (EUR)	% Allocation
C4D	Asia	PE Fund	€7,692,308	€4,873,475	29 %
Yield Fund	Uganda	PE Fund	€3,619,272	€3,619,272	22 %
BOMF N	Global	Listed Fund	€0	€931,345	6 %
Ensibuuko Eq	Uganda	Equity	€329,951	€329,951	2 %
Amfri farms Eq	Uganda	Equity	€309,375	€309,375	2 %
Sausage King	Uganda	Loan	€842,974	€842,974	5 %
Laboremus	Uganda	Loan	€566,690	€566,690	3 %
Kande	Uganda	Loan	€648,706	€648,706	4 %
Ensibuuko Loan	Uganda	Loan	€528,329	€528,329	3 %
Amfri farms Loan	Uganda	Loan	€515,625	€295,625	2 %
EPL	Uganda	Loan	€100,000	€100,000	1 %
Sakami Ranches Ltd	Kenya	Loan	€880,000	€880,000	5 %
Molto Ice Cream	Somalia	Murabaha	€368,444	€538,560	3 %
Berbera Tannery	Somalia	Murabaha	€835,616	€1,230,653	7 %
Cash USD	NA	USD	€0	€568,907	3 %
Cash EUR	NA	EUR	€0	€452,143	3 %
Total allocation			€17,237,291	€16,716,006	100 %

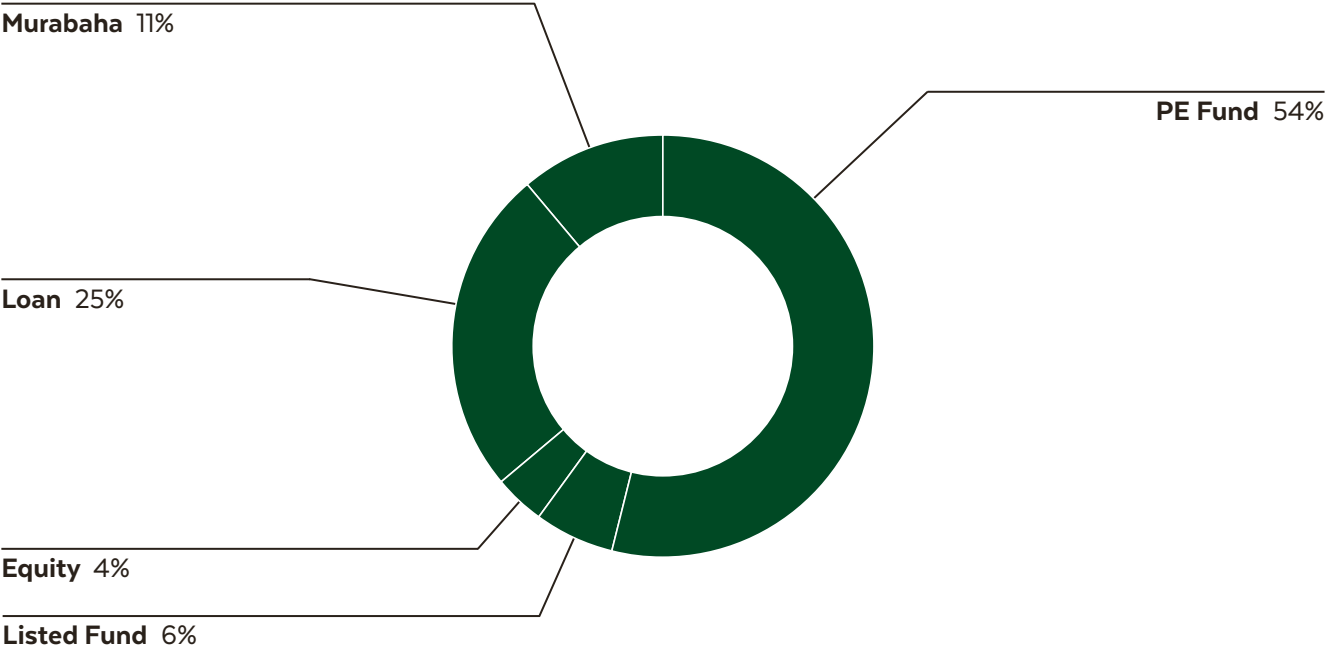
Portfolio Allocations Dec. 2023



Allocation per Geography



Allocation per Instrument



MMOF: FCAI'S Service Providing Arm

To better serve our target SMEs, FCAI kept developing its BDS providing arm “MMOF (Missing Middle Opportunity Facility)” and the associated services. After registering MMOF in both Uganda and Kenya (as subsidiaries of MMOF Oy), the local entities started officially onboarding client SMEs and commercializing MMOF's services. Three investee companies in Uganda and one in Kenya benefited from MMOF's services in 2023.

MMOF has been developing an SME-oriented Management Support System based on Microsoft Dynamics 365 Business Central. The new system is a tool to improve transparency and data management and it also aims at leveraging the power of technology to unlock efficiency, accuracy, and scalability.

For more information please visit MMOF's website: mmof.com

Contacts

Jukka-Pekka Kärkkäinen

CEO

tel: +358 44 251 1100

email: jukka-pekka.karkkainen@fcainvestments.fi

Hani Almeghari

Chief Business Development Officer

tel: +358 40 168 2004

email: hani.almeghari@fcainvestments.fi

**MAKING FUNDING AND SKILLS AVAILABLE
FOR ECONOMICALLY VIABLE, SOCIALLY AND
ENVIRONMENTALLY SUSTAINABLE SMEs
THAT ARE KEY TO CHANGING LIVELIHOODS
IN LOW INCOME COUNTRIES.**

FCA Investments Ltd

P.O. Box 210 (Street name: Eteläranta 8)

FI-00131 Helsinki, Finland

www.fcainvestments.fi